



Want a partner that knows how to save you energy? We're here to help.



WYOMING

WATTSMART<sup>®</sup>  
BUSINESS

ROCKY MOUNTAIN  
POWER.  
POWERING YOUR GREATNESS





The University of Wyoming found \$150,000 a year in energy savings with help from Rocky Mountain Power. Pictured from left: UW's Forrest Selmer and Steven Fletcher with Rocky Mountain Power's Harold Babbitt.

## TACKLE YOUR ENERGY SAVINGS PRIORITIES. WATTSMART® BUSINESS MAKES IT EASY.

Every business is unique. That is why Wattsmart Business has flexible, streamlined programs built around your needs.

1. Lower your energy bills so your business can grow faster.
2. Improve comfort and productivity with efficiency upgrades.
3. Get incentives for system upgrades and new equipment.
4. Shrink your environmental footprint

## WATTSMART BUSINESS VENDORS

Wattsmart Business Vendors are local companies—people you may already know. They understand our requirements and processes and can show you the financial benefits of energy upgrades. Premium Vendors specialize in lighting and are identified through their high-quality participation in Wattsmart Business.

Find a list of approved vendors at [RockyMountainPower.net/FindAVendor](http://RockyMountainPower.net/FindAVendor).



# What's next on your to-do list?

Here is a sample of some incentives you will find when you go directly to [RockyMountainPower.net/WYIncentives](http://RockyMountainPower.net/WYIncentives).

## SAMPLE OF LISTED INCENTIVES

INCENTIVE LIST	ENERGY-EFFICIENT MEASURES	WATTSMART BUSINESS INCENTIVE*
Lighting – retrofits	Replace existing lighting with LED listed on the qualified-equipment list (pre-approval required). <i>Incorporate lighting controls into your project for additional savings and incentives.</i>	\$0.10 - \$0.18/kilowatt-hour annual energy savings
Heating and cooling	Advanced Rooftop Unit Control (ARC)	\$300 - \$6,500
Building envelope - retrofits	Roof/attic insulation	\$0.10/square foot
	Cool roof	\$0.10/square foot
Food service equipment	Commercial dishwasher	\$125 - \$1,000
	Electric steam cooker	\$130 - \$300
	Electric insulated holding cabinet	\$250 - 700
Compressed air	VFD-controlled compressor ≤ 75 hp	\$0.10/kilowatt-hour annual energy savings
Oil and gas	Add pump-off controller to existing oil or gas well	\$1500/controller
Irrigation	Replace impact sprinklers with new low-pressure sprinklers	\$3 each
Farm/Dairy	High-efficiency ventilation fan	\$45 - \$150/fan

\*Incentives are subject to change and approval by Rocky Mountain Power. For some measures, incentives are capped at 70% of energy efficiency project costs and incentives will not be available to reduce the project's simple payback below one year. Programs are available to Wyoming customers with electric service on rate schedules 25, 28, 33, 40, 46, 48T, 54, 58, 210, 212 and 213. To see the full incentive lists and details, please visit [RockyMountainPower.net/WYIncentives](http://RockyMountainPower.net/WYIncentives).



To help with routine maintenance and small improvements, instant rebates for LED lighting are available when purchased at participating lighting distributors. Incentives cover up to 70% of the cost to purchase qualifying LED lamps. Find a participating distributor at [Wattsmart.com](http://Wattsmart.com).

## CUSTOM ANALYSIS AND INCENTIVES

For custom projects that are beyond the scope of typical upgrades on the incentive lists, we have a team of energy experts to help you evaluate options, estimate savings and make a Wattsmart choice before you make a purchase.

	INCENTIVE	INCENTIVE CAPS*
Custom incentives for qualifying measures not on the incentive list	\$0.10 per annual kilowatt-hour savings	70% of project costs and one-year simple payback

*\*The one-year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.*

Most new construction projects include typical upgrades and can use the listed measures to capture incentives. But if you are planning to install unique systems – not on the list – contact us early in your process for a custom analysis. The Wyoming Wattsmart Business program uses the current version of the International Energy Conservation Code (IECC) as the energy code baseline for new construction.

## PUTTING WATTSMART BUSINESS TO WORK FOR YOU

For the bulk of your typical upgrades, you can apply post-purchase either on your own or through a Wattsmart Business Vendor. Lighting retrofits and custom projects require pre-authorization and may require an upfront inspection.

Here is the path to participation for projects like these:

- 1. YOU SUBMIT AN APPLICATION:** After you identify the project(s), your first step is to submit a general application. Applications can be found at [Wattsmart.com](http://Wattsmart.com).
- 2. WE PROVIDE A PRE-INSPECTION /ENERGY ANALYSIS REPORT:** Before you remove existing equipment, we may need to inspect it to establish an energy baseline. Our inspection will identify efficiency options and help you understand the financial benefits of your investment. It is crucial we do this before you purchase anything new.
- 3. YOU SIGN AN INCENTIVE OFFER:** Sign an incentive offer before you purchase equipment. Without a signed offer, you may not be able to receive an incentive.
- 4. INSTALL YOUR PROJECT:** If your project changes, contact us before the completion date in your incentive offer.
- 5. WE PROVIDE A POST-INSPECTION:** We may need to confirm that the new equipment has been installed and is operational. It can be a simple inspection of installed lighting or may require more formal savings verification. The requirements will be in your energy analysis.
- 6. YOU RECEIVE YOUR CASH INCENTIVE:** Congratulations! You will receive your incentive within 45 days of the final inspection, savings verification, and receipt of all necessary cost documentation.

## WATTSMART SMALL BUSINESS ENHANCED

Rocky Mountain Power has developed a lighting incentive to help small businesses make Wattsmart choices. It covers some of the most common interior and exterior lighting upgrades to help small businesses save energy and money.

Participate in five easy steps:

- 1. Call 844-712-6232** to schedule an on-site energy assessment conducted by a Wattsmart Small Business Enhanced technician.
- 2. Review and approve your energy assessment and project proposal.** Your project proposal will include an instant incentive for eligible energy-saving project costs.
- 3. The Wattsmart Small Business Enhanced team will complete your project installation.**
- 4. Pay your co-pay to the Wattsmart Small Business Enhanced project representative.**
- 5. Enjoy energy savings and better lighting!**

# Rocky Mountain Power wants to be your partner in energy efficiency

If you're like many of our large customers, you'll need more than just great cash incentives for capital projects to get your energy use under control. You could also benefit from guidance on the day-to-day energy management of your systems. Sometimes you may even need additional personnel to help manage all of your energy-saving projects. By partnering with us, you can take advantage of additional options in the Wattsmart Business program.

## ENERGY MANAGEMENT

If you are interested in partnering with Rocky Mountain Power to improve energy management in your facilities or industrial processes, contact us for our expertise and a potential incentive of \$0.025 per kilowatt-hour (kWh) for verified savings. Contact your account manager, Wattsmart Business project manager or Rocky Mountain Power today to get started.

## BILL CREDIT OPTION

At the end of a Wattsmart Business project, customers with a minimum one-megawatt peak (1,000 kW) or annual usage of 5,000,000 kWh (you can aggregate meters) have the option to take a bill credit instead of the standard cash offer. The bill credit is equal to 80% of the eligible project costs. To qualify, your project must have a simple payback of one to eight years or pass an approved cost-effectiveness test. Speak to your Wattsmart Business project manager to pursue this option.

## TO BECOME A WATTSMART BUSINESS, CONTACT US:

- Email [WattsmartBusiness@RockyMountainPower.net](mailto:WattsmartBusiness@RockyMountainPower.net)
- Inquire online at [Wattsmart.com](http://Wattsmart.com)
- Call us toll-free at **1-866-870-3419**



*J.R. Simplot Company has made giant strides in saving energy at its Rock Springs facility. Through design and by making efficient equipment choices, the ammonia production plant is saving more than 7 million kilowatt-hours a year. In addition to energy and cost savings, they received more than \$1 million in Wattsmart Business incentives from Rocky Mountain Power to help offset their investment in energy efficiency.*

It's never too early to contact us about incentives. But it can be too late. Call us today before purchasing new equipment.

