

## General Application

### PARTICIPANT INFORMATION

(Check will be issued to the participant business name and address listed below unless the payment release section below has been filled out)

Participant is (check all that apply)  Customer  Facility owner  Tenant/Electricity user

Participant business name (as shown on IRS Form W-9):

Mailing address:		City:	State:	Zip:
Contact name:		Contact title:		
Contact telephone number:	Cell number:	Contact email address:		

### PROJECT SITE INFORMATION

Facility/Project name:				
Facility address:		City:	State:	Zip:
Commercial / Industrial electric account #:	_____ - _____		Rate Schedule:	
Electric meter number - seven or eight digits (If multiple meters at site only enter one):		Customer name (As shown on bill):		
Please provide a description of your project so we may better help you: <input type="checkbox"/> Lighting Retrofit <input type="checkbox"/> Lighting Retrofit <input type="checkbox"/> Lighting Retrofit <input type="checkbox"/> Custom or Energy Management Incentives <input type="checkbox"/> Other _____		Additional project information (scope and schedule):		

### INCENTIVE ASSIGNMENT (Complete only if incentive is to be assigned to someone other than participant above)

Check should be made out to:				
Mailing address:		City:	State:	Zip:
Contact name:		Contact telephone:		

### APPLICATION ACKNOWLEDGEMENT

By my signature below, I certify that all information provided for participation will be accurate including but not limited to supplemental material and claims of participant and equipment information. I confirm I have read, understand and agree with the terms and conditions and agree to be bound by them. I authorize Rocky Mountain Power to provide my electric account information to consultants associated with the Wattsmart Business program.

\_\_\_\_\_  
Signatory name & title (please print)

\_\_\_\_\_  
Participant signature

\_\_\_\_\_  
Date

# TERMS AND CONDITIONS

## How to participate:

### Typical incentives:

1. Pre-qualification is highly recommended, but not required.
2. Purchase and install qualifying equipment.
3. Complete general application, technology specific supplemental equipment form(s), and [IRS Form W-9](#).
4. Submit application and all required supplemental forms as directed on supplemental form(s).

### Lighting retrofit incentives:

1. Pre-qualification is required prior to project implementation Submit general application and [IRS Form W-9](#) to your assigned Project Manager or a [Wattsmart Business Vendor](#).
2. Participate in inspections prior to installation or removal of any equipment.
3. Incentive offer letter will be provided to eligible participants
4. Complete project and notify your assigned Project Manager or [Wattsmart Business Vendor](#).
5. Provide all required documentation and participate in any required inspections.

### Custom and energy management incentives:

1. Pre-qualification is required prior to equipment purchase/project implementation. Submit general application and [IRS Form W-9](#)
2. Participate in project scoping meeting(s), inspections and engineering analysis(s) prior to installation or removal of equipment. Provide additional supplemental applications or information as needed.
3. Incentive offer(s) will be provided to eligible participants. Return signed incentive offer within the required time.
4. Complete project and provide completion notification to your assigned Project Manager.
5. Provide all required documentation and participate in any required inspections.

**Incentive assignment to third party:** In the event that Rocky Mountain Power does not pay the incentive as a result of the participant's failure to comply with the terms and conditions, the assignee's sole recourse shall be against participant.

**Inspections and analysis:** Participant agrees to cooperate with Rocky Mountain Power and its consultants to conduct energy analysis and inspections at the participant's site. Rocky Mountain Power reserves the right to inspect qualifying equipment/energy management measures, which may include a telephone survey, site visit, and/or the installation of temporary monitoring equipment at any time up to 36 months after installation for quality control or program performance evaluations.

**Tax liability:** Neither Rocky Mountain Power nor its Program Administrator is providing tax advice or responsible for any tax liability which may be imposed on the participant as a result of any incentive payment. Participant may be responsible for the tax reporting to the IRS of any incentive payments directed to third parties.

**Incentive limitations & limitation of damages:** Participants may not receive custom incentives in lieu of typical (listed) incentives. Participants are responsible for ensuring that equipment installed for this program meets all applicable codes, standards, environmental regulations and regulatory requirements. Rocky Mountain Power does not warrant the performance of qualifying installed equipment/energy management measures and does not warrant that the qualifying installed equipment/energy management measures will deliver any specified amount of energy or cost savings. Participant shall independently evaluate any advice or direction given by Rocky Mountain Power or its consultants related to the estimates of electricity savings or the cost, selection or installation of qualifying equipment/energy management

measures. In no event will Rocky Mountain Power or its consultants be liable for the failure of the participant to achieve its expected amount of energy savings, for any personal injury or harm to participant's facilities of any kind, or for any incidental or consequential damages of any kind including hazardous material identification in connection with installation or inspection of qualifying equipment and energy management measures. Rocky Mountain Power is not responsible if a third party provides inaccurate information about the amount and/or conditions of the actual incentive and Rocky Mountain Power will not pay incentives for equipment that is mislabeled or misrepresented by third parties regarding incentive qualifications.

**Incentive offer:** The incentive offer is an estimate. The final incentive will be based on actual electric savings and approved actual project costs incurred by the participant for implemented approved energy efficiency measures. Participant agrees to provide any reasonable documentation to allow Rocky Mountain Power to determine electric savings and actual costs incurred. To the extent that Rocky Mountain Power determines (at its sole discretion) that any of the recommended measures have not been installed and commissioned in a satisfactory manner, participant shall receive a reduced incentive, if any, based on the inspection and verification of installed and commissioned measures.

**Incentive repayment obligation:** If Participant terminates a material portion of its electric service requirements, or a material portion of its electric service requirements is transferred from Rocky Mountain Power to a new electric service provider, for Participant's Facility within 60 months of the date of the final incentive payment, and the Facility remains in operation, Participant is obligated to repay the final incentive to Rocky Mountain Power within 30 days of written request. The repayment ("Repayment") will be determined as follows: Repayment = final incentive x (60-Savings Delivery Term)/60, where Savings Delivery Term = number of months between the month the Final Incentive payment was made and the month the Facility terminated a material portion of its electric service. For determining the Repayment, the dates will be the first day of the month in which they occur.

**Transfer of environmental attributes:** Participant hereby transfers to Rocky Mountain Power all "Environmental Attributes" attributable to the installation of the qualifying equipment or its operation. Environmental Attributes include any and all credits, benefits, emissions reductions, offsets and allowances, howsoever entitled, resulting from the avoidance of the emission of any substance to the air, soil or water at or by the company's generating facilities, through reduced generation of energy or other savings or offsets on account of the qualifying equipment. Participant will not claim ownership of any Environmental Attributes. As long as participant at the same time states the installation of the qualifying equipment was made possible with funding from Rocky Mountain Power, participant may claim that it is facilitating the production of the Environmental Attributes attributable to the qualifying equipment.

**Additional details:** Incentive qualifications and amounts are subject to change and termination at any time. Visit the program's website or contact a Wattsmart Business Vendor or Rocky Mountain Power for current program information.

**Confidential information:** Confidential information provided to Rocky Mountain Power or consultants shall not be disclosed to any third party. Confidential information shall mean data disclosed during the course of the energy analysis, and identified by the participant in writing as confidential. The obligation to protect confidential information will remain in force for two (2) years from the date the energy analysis is performed.

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

To apply for Wattsmart Business incentives, complete this application supplement and send it with the general incentive application to the address to the right. Please review and confirm each of the qualifying criteria below, as applicable.

Send completed application by email, fax or mail:

wattsmartbusiness@rockymountainpower.net

Fax: 1-801-266-4786

Wattsmart Business  
2223 S Highland Drive #E6-333  
Salt Lake City, UT 84106

- Equipment is installed and operating at the site listed on the general application.
- The dated sales receipt or invoice is included with labor and material costs itemized.
- Manufacturer’s specification sheet for each installed equipment model is included.
- Any additional information or documentation is included as listed in the tables below.
- Completed application is submitted within six months of project completion.

Equipment may be subject to inspection or request for additional information prior to incentive payment. Incomplete applications may result in delay or denial of incentive payment.

For additional information or assistance, please call **1-866-870-3419**

PROJECT INFORMATION			
Select construction type:	<input type="checkbox"/> Retrofit	<input type="checkbox"/> Major Renovation	<input type="checkbox"/> New Construction

UNITARY AIR CONDITIONERS (AIR-COOLED): \$50 - \$75/TON				Vendor:		Install date:	
System Type	Manufacturer	Model Number(s)	Serial Number	AHRI Number	Cooling Capacity (Btu/hr)	EER	SEER/IEER
<input type="checkbox"/> Split system							
<input type="checkbox"/> Split system							
<input type="checkbox"/> Split system							
<input type="checkbox"/> Split system							
<input type="checkbox"/> Split system							
<input type="checkbox"/> Split system							

UNITARY A/C (WATER/EVAPORATIVELY COOLED): \$50/TON				Vendor:		Install date:	
System Type	Manufacturer	Model Number(s)	Serial Number	AHRI Number	Cooling Capacity (Btu/hr)	EER	SEER/IEER
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							

1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.  
 2. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units < 65,000 Btu/hr; AHRI Standard 340/360 for units ≥ 65,000 Btu/hr. Incentives are offered per ton of cooling capacity for air-cooled equipment meeting or exceeding minimum efficiency standards as listed in the Air-conditioner and heat pump efficiency requirements table below.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance  
 EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

<b>UNITARY HEAT PUMP UPGRADES (AIR-COOLED): \$120/TON</b>				Vendor:		Install date:	
System Type	Model Number(s)	Serial Number	AHRI Number	Cooling Capacity (Btu/hr)	EER/EER2	SEER/SEER2/IEER	COP/HSPF/HSPF2
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							
<input type="checkbox"/> Package <input type="checkbox"/> Split system							

Please confirm the following:

- Existing heating system (being replaced) is a standard efficiency heat pump  
or  
 New heat pump is being added to an existing heating system

<b>UNITARY HEAT PUMP CONVERSIONS (AIR-COOLED): \$300/TON</b>				Vendor:		Install date:			
EXISTING EQUIPMENT		NEW EQUIPMENT							
Existing Heating Unit Information	Heating Source	System Type	Model Number(s)	Serial Number	AHRI Number	Cooling Capacity (Btu/hr)	EER/EER2	SEER/SEER2/IEER	COP/HSPF/HSPF2
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							
Manufacturer: Model:	<input type="checkbox"/> Electric resistance <input type="checkbox"/> Gas heat	<input type="checkbox"/> Package <input type="checkbox"/> Split system							

- Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
- Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units < 65,000 Btu/hr, AHRI Standard 340/360 for units ≥ 65,000 Btu/hr. Incentives are offered per ton of cooling capacity for air-cooled equipment meeting or exceeding minimum efficiency standards as listed in the Air-conditioner and heat pump efficiency requirements table below.
- Proof of heat pump conversion must be supplied with either existing heating system manufacturer or model number or photos of equipment being replaced. If proof of conversion is not provided, incentive may default to heat pump add-on with a lower incentive of \$120/ton.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
BTU = British Thermal Unit  
CEE = Consortium for Energy Efficiency  
COP = Coefficient of Performance

EER = Energy Efficiency Ratio  
IEER = Integrated Energy Efficiency Ratio  
HSPF = Heating Seasonal Performance Factor  
SEER = Seasonal Energy Efficiency Ratio

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

<b>UNITARY HEAT PUMPS (WATER-SOURCE): \$50/TON</b>				Vendor:			Install date:	
System Type	Manufacturer	Model Number(s)	AHRI Number	Serial Number	Cooling Capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								

1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.  
 2. Equipment tonnage categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units < 65,000 Btu/hr, AHRI Standard 340/360 for units ≥ 65,000 Btu/hr  
 3. \$50/ton incentive is offered for water-cooled and evaporatively cooled air-conditioners meeting or exceeding CEE Tier 1 efficiency standards. See Table 1.  
 4. \$50/ton incentive is offered for water-source heat pumps meeting or exceeding CEE Tier 1 efficiency standards. See Table 1.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance

EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

<b>GROUND/ GROUNDWATER-SOURCE HEAT PUMP</b>			Vendor:		Install date:	
System Type	Model Number(s)	Cooling Capacity (Btu/hr) <sup>1</sup>	Incentive		Tons <sup>2</sup>	Total incentive
<input type="checkbox"/> Heat Pump, Ground Source (Heating & Cooling Mode)			\$50	x		
<input type="checkbox"/> Heat Pump, Groundwater-source (Heating & Cooling Mode)			\$50	x		

<b>GROUND/ GROUNDWATER-SOURCE HEAT PUMP LOOP</b>			Vendor:		Install date:	
Select Loop Type	Model Number(s)	Cooling Capacity (Btu/hr) <sup>1</sup>	Incentive		Tons <sup>2</sup>	Total incentive
<input type="checkbox"/> Ground-Source or Groundwater-Source Heat Pump - Closed loop			\$125	x		
<input type="checkbox"/> Ground-Source or Groundwater-Source Heat Pump - Open loop			\$125	x		

Please confirm the following:  
 Heat pump is ENERGY STAR® qualified.

1. Equipment size and efficiency rating are specified in terms of net cooling capacity at ISO-13256-1 for Ground-source or Groundwater-source heat pumps.  
 2. Incentives are paid per ton of cooling capacity only. (1 ton= 12,000 Btu/hr)  
 3. \$50 per ton incentive is offered for ENERGY STAR qualified heat pumps. Additional \$125 per ton is offered for newly installed loop.

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

<b>VRF HEAT PUMPS (AIR-COOLED): \$200/TON</b>				Vendor:		Install date:		
System Type	Manufacturer	System Model Number(s)	Serial Number	AHRI Number	Cooling Capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								

<b>VRF HEAT PUMPS (WATER-COOLED): \$125/TON</b>				Vendor:		Install date:		
System Type	Manufacturer	System Model Number(s) <sup>5</sup>	AHRI Number	Serial Number	Cooling Capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery								

1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.  
 2. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 1230.  
 3. \$200/ton incentive is offered for air-cooled VRF heat pumps meeting or exceeding Energy Star efficiency standards. See Table 4.  
 4. \$125/ton incentive is offered for water-cooled VRF heat pumps meeting or exceeding CEE Tier 1 efficiency standards. See Table 4.  
 5. For VRF systems with more than one module, the AHRI number, cooling capacity, and energy performance values must be reported for the whole system.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance  
 VRF = Variable Refrigerant Flow

EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

<b>TABLE I - AIR CONDITIONER AND WATER-SOURCE HEAT PUMP - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS</b>			<b>Minimum Efficiency Requirement(s) &amp; Customer Incentive</b>		
<b>Equipment type</b>	<b>Size category</b>	<b>Sub-category</b>	<b>\$25/ton</b>	<b>\$50/ton</b>	<b>\$75/ton</b>
Unitary Commercial Air Conditioners, Air-Cooled	< 65,000 Btu/hr	Split system	—	16.0 SEER	18.0 SEER
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Split system	—	—	11.0 EER & 17.8 IEER
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Split system	—	—	10.8 EER & 16.8 IEER
	≥ 240,000 Btu/hr and < 760,000 Btu/hr	Split system	—	9.8 EER & 13.0 IEER	9.8 EER & 14.3 IEER
	≥ 760,000 Btu/hr	Split system	—	9.5 EER & 12.1 IEER	—
Unitary Commercial Air Conditioners, Water-Cooled	< 65,000 Btu/hr	Split system and Single package	—	14.0 EER & 12.3 IEER	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr		—	11.9 EER & 15.1 IEER	—
	≥ 135,000 Btu/hr		—	12.3 EER & 14.6 IEER	—
Unitary Commercial Air Conditioners, Evaporatively-Cooled	< 65,000 Btu/hr	Split system and Single package	—	14.0 EER & 12.3 IEER	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr		—	11.9 EER & 15.1 IEER	—
	≥ 135,000 Btu/hr		—	11.8 EER & 14.1 IEER	—

**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

**TABLE 2 - AIR-SOURCE HEAT PUMP - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS**

Equipment type	Cooling Capacity	Sub-category	Efficiency Requirement(s) & Customer Incentive	
			Upgrade from standard efficiency heat pump or heat pump add-on \$120/ton	Conversion from electric resistance or gas heat \$300/ton
Heat Pumps, Air-Cooled (Cooling Mode)	< 65,000 Btu/hr (single phase)	Split system	16 SEER or 15.2 SEER2	
		Single package	16 SEER or 15.2 SEER2	
	< 65,000 Btu/hr (three phase)	Split system	16 SEER or 15.2 SEER2	
		Single package	16 SEER or 15.2 SEER2	
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Split system and Single package	11 EER & 15.3 IEER	
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Split system and Single package	10.6 EER & 14.5 IEER	
≥ 240,000 Btu/hr	Split system and Single package	Custom Incentives		
Heat Pumps, Air-Cooled (Heating Mode)	< 65,000 Btu/hr (single phase)	Split system	9.2 HSPF or 7.8 HSPF2	
		Single package	8.5 HSPF or 7.2 HSPF2	
	< 65,000 Btu/hr (three phase)	Split system	9.2 HSPF or 7.8 HSPF2	
		Single package	8.5 HSPF or 7.2 HSPF2	
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	47°F db/43°F wb outdoor air	3.5 COP	
		17°F db/15°F wb outdoor air	2.4 COP	
	≥ 135,000 Btu/hr	47°F db/43°F wb outdoor air	3.4 COP	
		17°F db/15°F wb outdoor air	2.1 COP	



**HVAC – Air Conditioners, Heat Pumps & VRF - Utah**

**TABLE 3 - WATER-SOURCE AND GROUND-SOURCE HEAT PUMP SYSTEMS - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS**

Equipment type	Size category	Sub-category	Minimum efficiency requirement(s)	Customer incentive
Heat Pumps, Water-Source	< 135,000 Btu/hr	86°F Entering Water (Cooling Mode)	14.0 EER	\$50/ton
		68°F Entering Water (Heating Mode)	4.6 COP	\$50/ton
Heat Pumps, Ground-source or Groundwater-source	All sizes	—	ENERGY STAR® Qualified	\$50/ton
Ground-source or Groundwater-source Heat Pump Loop	All sizes	Open Loop (Groundwater-source)	—	\$125/ton
		Closed Loop (Ground-source)		

**TABLE 4 - VRF HEAT PUMP - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS**

Equipment type	Size category	Sub-category	Minimum efficiency requirement(s)	
			CEE Tier I - \$125/ton	Energy Star - \$200/ton
VRF Heat Pumps, Air-Cooled (Cooling Mode)	< 65,000 Btu/hr	Multisplit system	-	16.0 SEER or 15.2 SEER2
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Multisplit system	-	11.0 EER & 17.4 IEER
		Multisplit system with Heat Recovery	-	10.8 EER & 17.2 IEER
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Multisplit system	-	10.6 EER & 16.4 IEER
		Multisplit system with Heat Recovery	-	10.4 EER & 16.2 IEER
≥ 240,000 Btu/hr	Multisplit system with and without Heat Recovery	Custom Incentives		
VRF Heat Pumps, Air-Cooled (Heating Mode)	< 65,000 Btu/hr	Multisplit system	-	8.5 HSPF or 7.8 HSPF2
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	47°F db/43°F wb outdoor air	-	3.4 COP
		17°F db/15°F wb outdoor air	-	2.4 COP
	≥ 135,000 Btu/hr	47°F db/43°F wb outdoor air	-	3.2 COP
17°F db/15°F wb outdoor air		-	2.1 COP	
VRF Heat Pumps, Water-Cooled	All sizes	Multisplit System 86°F Entering Water (Cooling Mode)	14.0 EER	-
		Multisplit System w/Heat Recovery 86°F Entering Water (Cooling Mode)	13.8 EER	-
		68°F Entering Water (Heating Mode)	4.6 COP	-