

Rocky Mountain Power
Docket No. 14-035-114
Witness: Douglas L. Marx

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF UTAH

ROCKY MOUNTAIN POWER

Rebuttal Testimony of Douglas L. Marx

July 2017

1 **Q. Are you the same Douglas L. Marx who sponsored direct testimony supporting**
2 **the Company’s application in this proceeding?**

3 A. Yes I am.

4 **Purpose of Rebuttal Testimony**

5 **Q. What is the purpose of your rebuttal testimony?**

6 A. My rebuttal testimony responds to the direct testimony of Vote Solar witness Dr. David
7 W. DeRamus, Utah Solar Energy Association (“USEA”) witness Micah Stanley, and
8 Vivint Solar witness Richard Collins. I rebut their criticisms of my testimony and
9 challenge their ability to refute technical, engineering principles which they either
10 ignore or are not able to refute.

11 **Rebuttal of Utah Solar Energy Association witness Micah Stanley**

12 **Q. Do you agree with Mr. Stanley’s statements that all customers benefit when net**
13 **energy metering (“NEM”) customers purchase new transformers or other**
14 **equipment and if not, why not?**

15 A. I do not agree with Mr. Stanley’s broad, unsubstantiated statement. New transformers
16 or other equipment installed for the benefit of a NEM customer do not translate into
17 benefits for other customers. The new equipment only benefits the NEM customer
18 whose system requires additional capacity. In other words, but for the NEM customer’s
19 distributed solar generation (“DSG”) system, the replaced equipment would have been
20 able to sufficiently handle the load requirements of the other existing customers. The
21 replacements became necessary only due to the reverse power flow caused by the NEM
22 customer’s DSG system, which causes the rating of the replaced equipment to exceed
23 its capabilities.

24 **Q. Do you have any comments regarding Mr. Stanley’s claim that “the solar**
25 **industry and NEM customers have invested upwards of \$10 million in**
26 **upgrades to the overall grid?”**

27 A. I thought it was a bold statement and was curious about its source. In response to the
28 Company’s request for supporting information, it became clear that there is no data,
29 study, or any other analysis to support his claim. Specifically, USEA responded to the
30 Company’s request for supporting information, as follows:

31 Mr. Stanley’s statement in Direct Testimony is based on his 9 years of
32 experience working in the energy industry and his expertise with
33 providing financing for renewable infrastructure as described in lines 1
34 through 33. Documentation of these upgrades is not in his possession.¹

35 Mr. Stanley’s inability to provide support for his “\$10 million in upgrades” statement
36 leads me to the conclusion that those numbers are not based on any factual information
37 and should therefore be ignored.

38 **Q. Is there data to support costs that have been incurred or invested by NEM**
39 **customers for new equipment or “upgrades” to the grid?**

40 A. Yes. Company data shows that NEM customers have invested less than \$250,000 of
41 total upgrades to the Company’s grid.

¹ RMP data request 1 attached as Exhibit RMP____(DLM-1R).

42 **Q. Mr. Stanley testifies that “every 100 kWh’s that the NEM program generates at**
43 **the residential level is equivalent to 109.32 kWh’s of energy generated through**
44 **traditional means. The Studies fail to account for the value of the 9.32kWh’s saved**
45 **by all customers in that example.”² Assuming his reference to “the studies” mean**
46 **the cost of service studies filed by the Company, do you agree with his statement?**

47 A. No. His statement is based on the flawed assumption that no portion of the generation
48 from NEM customers at the residential level is subject to line losses. Only that portion
49 of the customer’s generation that is consumed instantaneously and within the premises
50 is not subject to distribution line losses. Any excess generation that leaves the
51 customer’s premise is subject to line losses through the distribution system – where the
52 greatest portion of the system losses occur. Further, all replacement energy for excess
53 generation is subject to the full complement of system line losses which further reduces
54 the value of any excess generation.

55 **Q. How do you respond to Mr. Stanley’s statements that “[w]hen NEM customers**
56 **upgrade to new smart meters, they contribute a benefit to non-NEM customers**
57 **because the new meters reduce the Company’s operation costs, including costs**
58 **associated with remote billing, troubleshooting, and data gathering. For example,**
59 **smart meters reduce the meter readers’ work load because they do not have to**
60 **inspect each individual meter. Presumably, the Company passes on the associated**
61 **savings to all customers, including non-NEM customers”³**

62 A. This is another example of Mr. Stanley’s broad, conclusory and unsupported
63 statements. The Company has an automatic meter reading system that remotely reads

² USEA witness Micah Stanley Direct Testimony, ll. 108-10.

³ Stanley Direct Testimony, ll. 127-32.

64 over 98 percent of the meters in Utah. Thus, none of the savings he attributes to “smart
65 meters” are available to the Company. In fact, the meters required by RMP’s meter
66 reading system for a NEM account are actually more expensive to install and replace
67 than the meters installed for non-NEM accounts. The installation of more NEM meters
68 will actually increase the Company’s meter reading costs.

69 **Rebuttal of Vote Solar witness Dr. David W. DeRamus**

70 **Q. What will you be addressing in Dr. DeRamus’s testimony?**

71 A. I address errors in his testimony based on technical engineering principles, noting
72 certain popular but erroneous myths, contradictions and false assumptions. In contrast,
73 Dr. DeRamus’s testimony appears to be presented from an economist’s perspective and
74 is inaccurate from an engineering or technical perspective.

75 I assume that when Dr. DeRamus discusses the reduced energy consumption of
76 NEM customers, he refers to the delivered energy at the point of interconnection (the
77 electric meter). The introduction of on-site solar generation does not result in load
78 reductions, it only changes the generation source for some of the load requirements.

79 In his testimony, Dr. DeRamus states “[the Company] significantly overstates
80 the amount of exports by a typical Utah residential NEM customer during the summer
81 (or any other season).”⁴ He then contradicts himself when he says “residential NEM
82 customers consumed 19 percent less energy than non-NEM customers, and they
83 *exported 46 percent of a non-NEM customer’s consumption.*”⁵ [Emphasis added]. I
84 would not characterize 46 percent as an overstatement.

85 Dr. DeRamus further states that “RMP cannot “handle” something it does not

⁴ Vote Solar witness Dr. David DeRamus, Ph.D. Direct Testimony, ll. 700-1.

⁵ *Id.* at ll. 715-17.

86 measure, attempt to control, or otherwise respond to.”⁶ This mischaracterizes the
87 Company response to a Vote Solar data request he cites as the basis for his statement.
88 Specifically, Vote Solar data request 4.2 asked: “[p]lease provide hourly data showing
89 incremental upstream distribution line use due to excess solar export power flows from
90 NEM solar customers in 2015.” RMP responded:

91 This data is not available. Metering systems are not capable of
92 differentiating sources of energy generation, and bi-directional flow is
93 only measured at the point of interconnection. [emphasis added].

94 Thus, Dr. DeRamus’s statement that the Company “cannot handle something it
95 doesn’t measure” ignores the latter part of the Company’s response in which the
96 Company notes that it measures the bi-directional power flow at the customer’s meter
97 (*the point of interconnection*). Because this energy is entering the electric grid, RMP
98 must “handle” it while ensuring the integrity of the electric grid. At the current time,
99 energy flow is not measured in the normal course of business along the distribution
100 lines. It is metered at the distribution substation and at customers’ premises. Further,
101 any excess generation that is put back to the grid must be accounted for as well as the
102 utility replacement energy generated and delivered when the NEM customer has load
103 requirements that exceed their system’s generation ability and when the customer’s
104 system cannot generate. Thus, all excess energy is handled twice – when initially
105 received from the NEM customer and again when it is delivered back to them.

106 Dr. DeRamus then erroneously concludes, “Mr. Marx’s assertion that RMP
107 “handles” reverse power flows is therefore entirely speculative and *unsupported by any*
108 *evidence that such reverse flows exist* [emphasis added].”⁷ This statement directly

⁶ *Id.* at ll. 995-6.

⁷ *Id.* at ll. 1001-3.

109 contradicts his earlier testimony stating: “I estimated the complete profile of the
110 average NEM customer’s usage characteristics, including production, on-site
111 consumption, *energy exported to the grid*, and energy delivered from the grid [emphasis
112 added].”⁸

113 Dr. DeRamus continues with the popular but erroneous assumption that the
114 neighboring loads consume the NEM customers’ exported power before it reaches the
115 upstream distribution system.⁹ He offers no proof to substantiate his claim (because
116 such proof does not exist). Once any excess energy passes the NEM customer’s electric
117 meter, it enters the distribution system. It cannot be consumed by any other load, even
118 if that load exists next door at the exact time as the excess energy is produced, without
119 traversing RMP’s electric distribution system.

120 Dr. DeRamus acknowledges in his testimony that reverse power flow does exist
121 today.¹⁰ But even assuming the Company did not measure the power flow at the point
122 of interconnection (which is not the case), the insinuation of his statement that “RMP
123 cannot “handle” something it does not measure, attempt to control, or otherwise
124 respond to” (that just because you do not measure something means that it does not
125 exist), is erroneous.

126 Dr. DeRamus correctly notes that “RMP does not need to measure or manage
127 reverse power flows at *current levels* of residential distributed generation penetration
128 [emphasis added]”,¹³ but he fails to acknowledge the long-term planning aspects
129 required in utility design and construction. Utility engineers must ensure the designs

⁸ *Id.* at ll. 724-6.

⁹ *Id.* at ll. 998-1001.

¹⁰ *Id.* at ll. 716-17.

130 and investments made today will provide safe and reliable service for many decades.
131 Electric systems have life spans that exceed 30 years and it is not uncommon to see
132 facilities with even longer useful lives. His testimony on technical matters is based on
133 simplistic, anecdotal data that is prevalent in the public setting. It demonstrates a lack
134 of technical knowledge and understanding of the dynamics of power flow or the
135 necessary requirements for planning an efficient electric system.

136 When designing the electric system, with the objective of keeping rates flat or
137 to minimize rate increases while also increasing reliability, engineers must consider the
138 extended life of these assets as they analyze historical data, study industry trends and
139 forecast future needs. These extended asset lives require sophisticated modeling of
140 future systems including running various what-if scenarios, with increasing amounts of
141 distributed generation, to form a basis for investments in the infrastructure.

142 California is an example of the effect of a large amount of solar energy on power
143 flows and the energy export market created by the high level of solar that exists today.
144 Solar production continues to grow annually and the levels seen today were most likely
145 not planned for thirty years ago. A simple “CAISO duck curve” web query will produce
146 reports that illustrate the challenges electric utilities will face in the future as more solar
147 generation is brought online and as more residential customers seek to become “net-
148 zero” energy consumers with larger, more efficient solar systems if they are not planned
149 for.

150 **Q. You presented two studies that show close to a seven percent reduction in system**
151 **peak demand yet you did not recommend any changes to the infrastructure to**
152 **account for this reduction. Why?**

153 A. That is correct. I presented studies for the Northeast #16 circuit showing a seven percent
154 reduction and a study for the Bingham #11 circuit showing a 6.8 percent reduction.
155 While my direct testimony incorrectly stated a reduction of 3.6 percent for the Bingham
156 #11 circuit, it was later corrected through discovery to the 6.8 percent reduction I note
157 here. Based on these studies, I stated “due to this small reduction, and considering the
158 interaction between variable customer load and variations in solar production due to
159 cloud cover and other interference, our distribution planning guidelines will continue
160 to be based on peak load requirements without including solar generation reductions.”¹¹

161 Both of these studies were based on “best case” solar and standard temperature
162 conditions with each rooftop “loaded” with as many solar panels as practical and
163 without regard to the actual electrical load or mechanical loading of the individual
164 premise. The studies did not include the effects of solar degradation due to aging panels,
165 increased ambient temperatures, shading, cloud cover, etc. Distributed generation is a
166 variable resource and, due to these changing conditions, cannot be relied upon to
167 support the distribution system at any level that would exceed the calculated “best case”
168 output. Thus, in planning studies the assumption that the distributed generation is not
169 readily available is the most prudent planning approach to ensure system reliability and
170 provide electric service at the time required. Therefore, his argument that it is premature
171 to reach a meaningful conclusion should be given no weight - the studies assumed “best

¹¹ RMP witness Mr. Douglas Marx Direct Testimony, ll. 50-4.

172 case” scenarios.

173 Second, distribution equipment, including transformers and wire, are available
174 in standard sizes. The incremental differences in capacity would not provide for
175 accommodating condition changes in the small magnitude levels shown in these
176 studies. It is evident that a small change in the peak demand on a distribution system
177 would not materially affect the equipment sizes selected.

178 **Q. In your previous testimony, you stated that NEM customers use the grid more**
179 **than non-NEM customers yet Dr. DeRamus states that your methodology is**
180 **flawed. How do you respond?**

181 A. Dr. DeRamus states “[a] NEM customer either imports power from the grid or exports
182 excess to the grid, and not both at the same time.”¹² In that sentence, he acknowledges
183 that NEM customers do use the grid differently than non-NEM customers. He proceeds
184 to state “[w]hen NEM customers import power from the grid, they use the grid *less*
185 than they would otherwise”¹³ followed with “[w]hen NEM customers export power to
186 the grid, they also use the grid less than they would otherwise, because their exported
187 power is consumed by neighboring loads.”¹⁴

188 My testimony quantified the increased level that a NEM customer uses the grid
189 relative to a non-NEM customer, in terms of kilowatt-hours, for the total amount of
190 energy both imported and exported by a NEM customers. It shows that the sum of those
191 two values, which is the value of energy handled by the system, exceeds the total energy
192 imported by a non-NEM customer. Thus, when accounting for the true use levels, NEM

¹² DeRamus Direct Testimony, ll. 1065-6.

¹³ *Id.* at ll. 1068-9.

¹⁴ *Id.* at ll. 1070-2.

193 customers indeed use the grid more than non-NEM customers and they use it for
194 different purposes.

195 **Q. Dr. DeRamus claims that due to the “different use” characteristics of a NEM**
196 **customer, NEM actually benefits non-NEM customers. Do you agree?**

197 A. No. There are several errors in his claims. First, he states “they do use the grid
198 differently (at times) than other residential customers; but other residential customers
199 benefit from that “different use,” and RMP has submitted no evidence to support the
200 conclusion that this “different use” has caused RMP to incur additional costs.”¹⁵ The
201 Company supplied responses to numerous data requests showing the additional costs
202 associated with current NEM customers, attached to my testimony as Exhibit
203 RMP___(DLM-2R).¹⁶ Apparently, Dr. DeRamus has chosen to ignore, this data.

204 Dr. DeRamus then proceeds to state “[o]n the contrary, the “different use”
205 associated with NEM customers’ exports reduces line-loadings on the local distribution
206 network during time periods when that reduction is of value to the system.”¹⁷ The
207 Company has demonstrated that the reduction in line loadings is an insignificant
208 amount at the peak times and, when considering the variability of solar generation, the
209 small level of reduction does not translate to any reduction in equipment sizing as
210 required for peak demand periods. Dr. DeRamus continues to base his assumptions on
211 false premises reflecting limited understanding of engineering principles employed in
212 distribution planning.

213 Lastly he states “[f]urthermore, the recipients of that exported power

¹⁵ *Id.* at ll. 1078-81.

¹⁶ *See* Vote Solar data requests 1.24, 1.25, 3.7, 3.15-3.18, USEA data requests 2.1-2.3, and Vivint Solar data requests 2.9-2.10.

¹⁷ DeRamus Direct Testimony, ll. 1081-3.

214 (neighboring customers) obtain that excess energy as if it had come from RMP's
215 resources – and they pay RMP for that power at the full retail rate, i.e., inclusive of
216 embedded transmission and distribution costs, generation capacity and fuel costs, line
217 losses, etc.”¹⁸ Dr. DeRamus implies that excess energy does not have to be replaced as
218 required in the net metering tariff and he chooses to ignore the fact that all energy,
219 including excess energy, is subject to line losses as it traverses the distribution system.
220 As stated earlier, all replacement energy for excess generation is subject to line losses
221 which further reduces the value of that excess generation.

222 He continues with a similar myth that all excess energy produced by NEM
223 customers is consumed by their neighbors. That statement holds true only in limited
224 situations when the neighbors do not produce solar energy (as they could be producing
225 excess at the same time) or when the neighbor's load is sufficiently high enough to
226 require the full amount of excess energy. As more NEM customers approach net-zero
227 generation, the already limited ability for “neighbors” to absorb the excess energy
228 diminishes greatly. Further, as more NEM customers approach net-zero generation,
229 local distribution losses will actually increase. As losses are included in retail rates, this
230 resulting increase would effectively increase those rates passing additional costs to non-
231 NEM customers in Utah.

¹⁸ *Id.* at ll. 1083-6.

232 **Q. Dr. DeRamus claims that RMP’s proposal is not justified because, among other**
233 **reasons, RMP points to “hypothetical” costs associated with “reverse flows,” and**
234 **because there has been no increase in maintenance activities on the distribution**
235 **system related to NEM generation. Did the Company include any additional costs**
236 **associated with “reverse power flows” or with maintenance activities on the**
237 **distribution system in its costs of service studies as a cost to the NEM program or**
238 **in the proposed rates?**

239 A. No.

240 **Rebuttal of Vivint Solar witness Richard Collins**

241 **Q. Mr. Collins states that you argue that “in May the maximum exported power**
242 **could be as much as 50 percent more than the maximum imported power in July”**
243 **and further claims “this argument is a red herring and only applies in limited**
244 **cases.”¹⁹ How do you respond?**

245 A. Mr. Collins’ statement misrepresents my testimony. My testimony stated:

246 To handle the higher level of energy flow experienced in the spring
247 months, the local distribution system must be sized to accommodate
248 the greater of the two values. Consequently, the system may be sized
249 *up to 30 percent greater than normal. In a few cases, the reverse*
250 *power flow could approach 50 percent more as compared to the*
251 *customers’ peak load demand [emphasis added].²⁰*

252 Mr. Collins goes on to state that “only 13 percent of all [current] net metered
253 customers are zero net energy.”²¹ That is not an insignificant number today and
254 especially when one considers the potential for larger, more efficient systems being
255 installed as solar panel efficiencies increase and panel prices continue to decrease,
256

¹⁹ Collins Direct Testimony, ll. 737-39.

²⁰ Marx Direct Testimony, ll. 73-7.

²¹ Collins Direct Testimony, l. 746.

257 making these installations more economical. There are long term planning aspects
258 required in utility design and construction and RMP routinely analyzes several possible
259 scenarios to understand future impacts. The potential for an increase in export power
260 demand levels at the distribution level during spring months is real and must be
261 considered. The Company will continue to study the effects of distributed generation
262 on RMP's system through planning studies and when the time comes that these negative
263 impacts become more pronounced, we will be in a better position to address them and
264 ensure continued reliability of the electric system.

265 **Q. Mr. Collins states that if “one or two customers on the transformer are a non-**
266 **NEM customer or less than full zero net energy customer, then the exported power**
267 **from the NEM customer will simply negate the inflow of power to the non-Net**
268 **metering customers.”²² Do you agree?**

269 A. No. His statement is only true within very limited parameters and highly dependent on
270 the number of customers connected to the transformer and then, only to the extent that
271 those non-NEM customers have the load requirements to absorb that exported power.
272 A residential customer's load is typically at the lowest point during the spring and fall
273 months. This is also the time when the solar panels have their highest generation output.
274 As stated earlier, we will continue to analyze and plan for several factors across the
275 electric system.

276 **Q. Mr. Collins states that the seven percent peak demand reduction “may delay the**
277 **need for future upgrades to the circuit.”²³ Is this true?**

278 A. That's a very ambiguous statement with no framing around “delay the need” and the

²² *Id.* at ll. 741-4.

²³ *Id.* at ll. 749-50.

279 operative word is “may.” As I stated in my rebuttal of Dr. DeRamus’s testimony, these
280 studies were based on “best case” solar and standard temperature conditions. The
281 studies did not include the effects of solar degradation due to aging panels, increased
282 ambient temperatures, shading, cloud cover, etc. Distributed generation is a variable
283 resource and, due to these changing conditions, would not be relied upon to support the
284 distribution system at any level that would exceed the calculated “best case” output.
285 Furthermore, the system dynamics change year on year. With the addition of new loads,
286 shifting usage characteristics associated with increasing spring or fall solar generation
287 levels, and associated system requirements for protection and control to ensure system
288 reliability, this “may” actually accelerate upgrades to the circuits.

289 **Q. Please summarize your rebuttal testimony.**

290 A. While the current level of NEM customers found on RMP’s distribution system does
291 not require immediate action to manage or mitigate potential operational effects,
292 testimony has shown that increasing levels will have a negative and costly effect on the
293 distribution system. Residential rooftop solar generation does not reduce the
294 distribution peak demand experienced by the electric grid to a degree that could warrant
295 a reduction in infrastructure and could actually increase the base requirements for
296 infrastructure at the local level. I have shown that the “different use” by NEM
297 customers is quantifiable and exceeds that of non-NEM customers and the excess
298 energy must be handled and managed by the Company on the customer’s behalf.
299 Furthermore, I have dispelled the myth that excess residential solar energy is consumed
300 by the neighbors. In fact, as more customers and neighborhoods approach “net-zero”
301 energy profiles, the excess energy will continue to propagate further into the

302 distribution system and is subject to higher line losses than seen today. When all these
303 factors are considered, the introduction of large amounts of NEM distributed generation
304 does not produce system benefits and increases operational costs.

305 **Q. Does this conclude your rebuttal testimony?**

306 A. Yes.