

## Energy Efficiency Alliance

The Energy Efficiency Alliance (EEA) is a collaboration between Rocky Mountain Power and local contractors, distributors and vendors. Advantages to participating include:

- Improved business visibility
- Qualified business leads
- Incentive program training
- Marketing support
- Notifications of program updates

If you are not currently participating in the FinAnswer Express program and are interested in joining the EEA, **contact us today.**

**Phone:** 1-866-415-9800

**E-mail:** [energy.expert@pacificorp.com](mailto:energy.expert@pacificorp.com)

**Web:** [Inquire online](#)

## EEA training is coming!!!

As mentioned in our last newsletter, the annual Rocky Mountain Power Energy Efficiency Alliance conference and training program is coming up on February 4, 2010. As in years past, this conference will be a great opportunity to learn more about the Rocky Mountain Power incentive programs. Held at the South Towne Exposition Center in Sandy, Utah – the event will consist of training classes on the various incentive programs, information on upcoming program changes, and opportunities to interact with program vendors. If you are interested in attending please contact your program coordinator for materials and information or visit the FinAnswer Express vendor website:

[rockymountainpower.net/alliance](http://rockymountainpower.net/alliance).

For those interested in hosting a booth at the event, booth space is \$250 for early registration on or before January 7, 2010 and \$350 for registration after January 7, 2010. Registration materials are available through your EEA program coordinator or on the FinAnswer Express vendor website. For questions or more information please visit the FinAnswer Express vendor website: [rockymountainpower.net/alliance](http://rockymountainpower.net/alliance), or contact Brandon Tolman at 801-639-5622, [btolman@nexant.com](mailto:btolman@nexant.com).

We look forward to seeing you in February!

## Technology spotlight

### Package Terminal Air Conditioners

Package terminal air conditioners (PTACs) are self-contained systems that provide cooling and heating to a single room or area. They are commonly used for small living areas such as apartments or hotel rooms. In cooling mode, refrigerant is pumped through the system creating a cool indoor coil which attracts heat from inside the home; the heat is then transferred outside, cooling the interior space. In heating mode the unit operates in reverse with the refrigerant used to create a heated coil. As air passes over the heated coil, heat is transferred, warming the air inside the room and heating the interior.

The FinAnswer Express program offers incentives of \$50/ton for qualifying package terminal air conditioners. Based on the size of the PTAC, there are minimum EER and COP requirements that must be met to qualify for the incentive. Applications and additional details are available at [rockymountainpower.net/wattsmart](http://rockymountainpower.net/wattsmart).

### Smith's Food and Drug

What grocer is doing their best to be energy efficient - Smiths Food and Drug! Taking advantage of the incentives offered through the FinAnswer Express program, Smiths Food and Drug recently made the decision to upgrade 27 of their stores in Northern Utah with high-efficiency ECM refrigeration motors. Making such a large commitment to energy efficiency has brought lucrative rewards. By upgrading the refrigeration components to higher-efficiency models, Smiths Food and Drug was eligible for \$14,000 in incentives, while saving an estimated 266,000 kWh per year. Other companies with multiple locations would be wise to follow the example of Smiths Food and Drug and take advantage of the incentives and energy savings available through the FinAnswer Express program by making corporate-wide upgrades.

### End of Year Reminder for 2009

To receive an incentive for qualifying equipment purchased and installed in 2009, complete FinAnswer Express applications must be postmarked on or before January 31, 2010. Please supply your customers with invoices and cut sheets necessary to fully complete applications and encourage them to submit applications as early as possible to avoid delays receiving their incentives.

### Tip of the month

Be sure to check the Rocky Mountain Power website for the most current incentives levels and eligibility requirements. Changes to measure eligibility and incentives are planned for select measures in 2010. Contact your Trade Ally Coordinator for the most up-to-date information.

## Update on eligibility of LED's for lighting incentives

On October 29<sup>th</sup>, 2009, Rocky Mountain Power began requiring manufacturers to submit third-party verification completed by a National Recognized Testing Laboratory (NRTL) demonstrating compliance with electrical safety standards for LED lamps and fixtures in order to be eligible for incentives from Rocky Mountain Power. Presently, there is not a uniform test standard for low-voltage applications of LED technologies, such as in a 12 Volt MR16 lamp. As such, the NRTL certification requirement has been waived as an eligibility requirement **specifically for applicable low-voltage LED lamps** until such time that an appropriate test standard is available. All LED products that are subject to currently recognized test standards will continue to be required to submit documentation from an NRTL recognized testing laboratory demonstrating compliance with electrical safety standards to be eligible for incentives. Existing LED categories, channel letter and message center signs are also subject to the NRTL requirement.

## Upcoming program updates

Rocky Mountain Power is proposing changes to the FinAnswer Express program during the first quarter of 2010. **These changes are proposed and will not be effective until approved by the Utah Public Service Commission.** Higher incentives will be offered for HVAC equipment that meets higher energy efficiency eligibility criteria. Below is a table showing the new incentives for unitary commercial air-conditioning equipment. Starting in the first quarter of 2010, additional information will be sent out informing all Energy Efficiency Alliance participants of the proposed effective date and pertinent program changes.

**Table 1. New efficiency requirements for unitary commercial air conditioners**

Equipment Type	Size Category	Sub-Category	\$50/ton	\$75/ton	\$100/ton
Unitary Commercial Air Conditioners, Air-Cooled (Cooling Mode)	< 65, 000 Btu/hr (single phase)	Split system and single package	15.0 SEER and 12.5 EER	--	--
	< 65, 000 Btu/hr (three phase)	Split system and single package	<del>13.0 SEER</del> and <del>11.6 EER</del>	14.0 SEER and 11.6 EER	15.0 SEER and 12.0 EER
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Split system and single package	<del>11.0 EER and 11.4 IPLV</del>	11.5 EER and 11.9 IPLV	12.0 EER and 12.4 IPLV
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Split system and single package	<del>10.8 EER and 11.2 IPLV</del>	11.5 EER and 11.9 IPLV	12.0 EER and 12.4 IPLV
	≥ 240,000 Btu/hr and < 760,000 Btu/hr	Split system and single package	<del>10.0 EER and 10.4 IPLV</del>	10.5 EER and 10.9 IPLV	10.8 EER and 12.0 IPLV
	≥ 760,000 Btu/hr	Split system and single package	--	9.7 EER and 11.0 IPLV	10.2 EER and 11.0 IPLV

### Program Contacts for EEA Participants

**Lighting:** Mark Clary (801) 233-0882

**HVAC&R:** Bart DeGiorgio (801) 639-5613

**Motors & other:** Barry Pomeroy (801) 639-5610

**Web:** [rockymountainpower.net/alliance](http://rockymountainpower.net/alliance)

### Program Contacts for Customers

**Web:** [Inquire online](#)

**E-mail:** [energy.expert@pacificorp.com](mailto:energy.expert@pacificorp.com)

**Phone:** 1-800-222-4335

## Upcoming program updates, cont'd

As these new measures go into effect, please keep apprised of the revised guidelines for qualifying equipment:

### Changes for HVAC Measures:

- Larger incentives of \$75/ton and \$100/ton will be available for higher efficiency air conditioning and heat pump systems. Incentives of \$50/ton for some HVAC equipment that meets current eligibility criteria will be discontinued.
- For all new HVAC measures, the equipment must be purchased and installed **on or after** the proposed effective date in 2010 to qualify for the new measure incentives in Table 1. Qualifying equipment purchased and installed **before** the proposed effective date will remain eligible for the old measure incentives for a limited period of time.

### Changes for other Existing Measures:

#### Lighting:

- For pulse-start metal halide fixtures installed in new construction/major renovation projects, the minimum fixture wattage to qualify for incentives will increase from 125 watts to 501 watts.
- Incentive qualification will be based on the **invoice date** for the affected pulse-start metal halide fixtures. If the invoice date is dated **before** the proposed effective date for program changes, then the equipment will qualify for the old measure incentive. If the invoice date is dated **on or after** the proposed effective date, the new eligibility requirements and incentives will apply.

#### Non-lighting:

- Incentives for premium efficiency motors will be available for motors up to 500 HP through Dec. 18, 2010.
- A motor rewind performed at qualifying service centers in accordance with Green Motor Rewind guidelines will qualify as a GREEN REWIND and will be eligible for an incentive.
- The first incentive tier for solid-door refrigerators and freezers will no longer be available. Existing Tier 2 incentives for higher efficiency solid-door refrigerators and freezers will continue to be available.
- Incentives will no longer be offered for ENERGYSTAR<sup>®</sup> programmable thermostats.
- Incentive qualification will be determined by **both** the purchase and install dates. Equipment purchased and installed **before** the proposed effective date will be subject to the current eligibility criteria and incentives. Equipment purchased and installed **on or after** the proposed effective date will be subject to the new eligibility criteria and incentives.

### Program Contacts for EEA Participants

**Lighting:** Mark Clary (801) 233-0882

**HVAC&R:** Bart DeGiorgio (801) 639-5613

**Motors & other:** Barry Pomeroy (801) 639-5610

**Web:** [rockymountainpower.net/alliance](http://rockymountainpower.net/alliance)

### Program Contacts for Customers

**Web:** [Inquire online](#)

**E-mail:** [energy.expert@pacificorp.com](mailto:energy.expert@pacificorp.com)

**Phone:** 1-800-222-4335