

**Lighting and Controls - Energy Efficient Applications Course
Wyoming FinAnswer® Express – Energy Efficiency Alliance Training
May 18 – 21, 2010**

Agenda

- 7:15 am Early Riser “Hearty” Breakfast & Networking
- 7:35 am Welcome, Introductions & Review Agenda
- 8:00 am **New Products, Product Applications and Controls Refresher**
(Doug Oppedal, LC)
- Energy Independence and Security Act
 - Induction, LED, Cold Cathode and Controls
 - Retrofit solutions
- 9:30 am Break
- 9:45 am **Test** (Doug Oppedal)
- Open book using slide handouts and notes
 - Test grading
 - Open review and questions
- 10:15 am **Efficiency Sales Training** (Roger Spring)
- Knowing your customer, identifying energy efficiency needs
 - Matching solutions and support to meet needs
- 10:50 am Break
- 11:10 am **Review of Rocky Mountain Power FinAnswer Express Program**
(Jim Soukup/Mark Clary/Roger Spring)
- FinAnswer Express Lighting Program – review lighting and control incentives, forms, processes, program activity to date, etc.
 - Energy Efficiency Alliance – tools, support, training, communications
 - Overview of Rocky Mountain Power lighting and controls spreadsheet
- 12:00 pm **Adjourn**